

# From format to function: achieving transformational change

Vicki McDonald  
Director Library Services  
State Library of New South Wales

ALIA Biennial Conference  
18 September 2014



Australia's first library | *A world leading library*

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Our challenge:  
Reduce staff by 20%

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# Reposition and refocus our resources

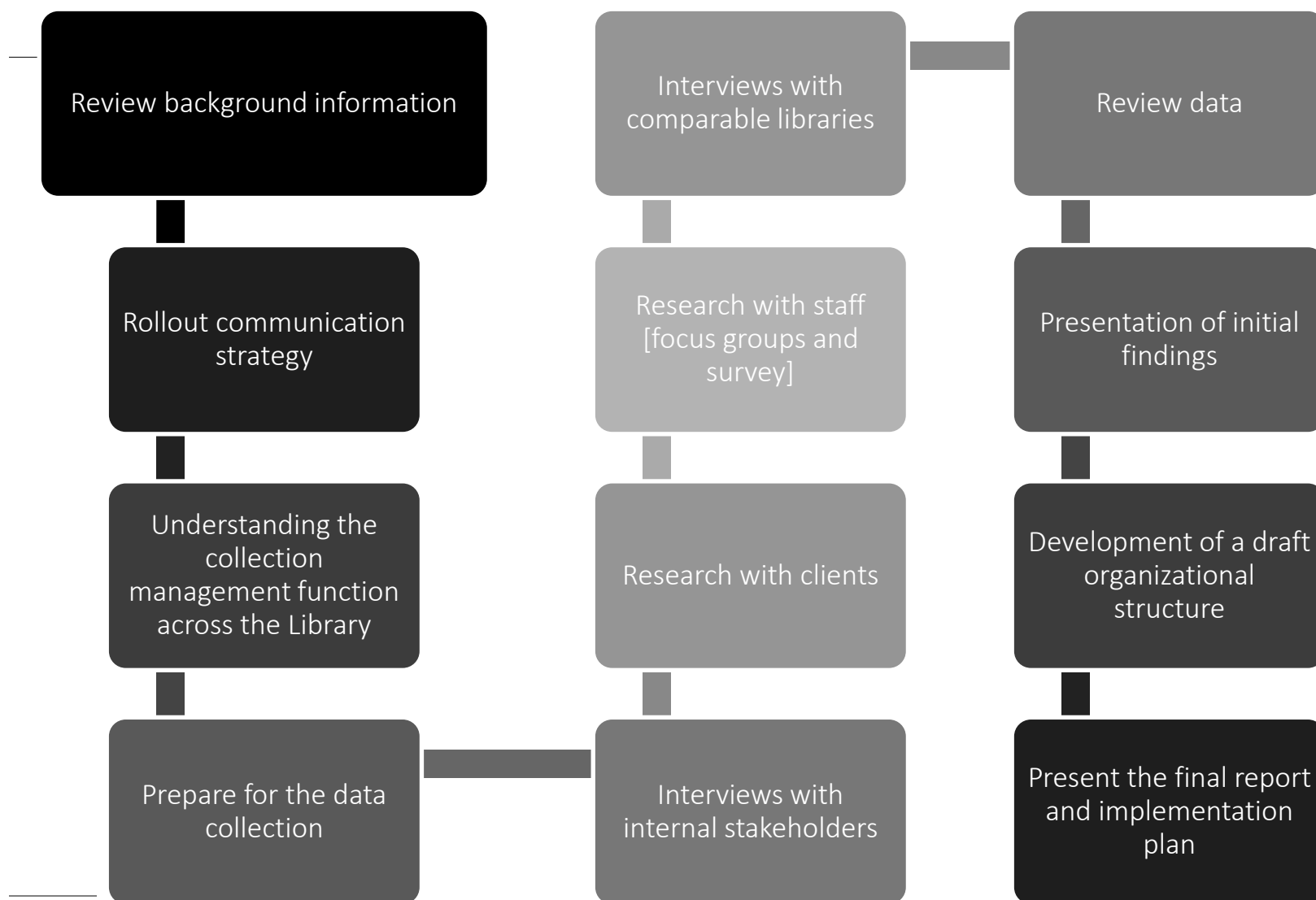


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# Collection Management Function



# Review process





Catalogues,  
email  
advanced  
notification

Acq  
Report  
prior to  
Auction +  
max value  
agreed.

\* Some material  
there is no mkt value.

may have  
own valuation

(precedence)  
req. specialist  
knowl.

Use  
external  
buyer

Auction  
Successful

Come  
through  
Richard  
or contact  
directly

- Background  
↓  
Seek to view  
material.

Valuation  
of  
appraise  
item.  
(SL)

Acquisition  
report.  
→ Send  
Head of  
Section  
→ mgr.

Pictures + maps  
↳ most of  
time lib  
pay what  
is asked.  
manuscripts  
↳ make an  
offer negotiate.

And -  
Complete  
purchase  
form +  
send invoice  
which is  
signed by  
maggie

# Process Mapping the Acquisition Process

NEEDS, EASE  
OF SL, CGL  
OTHER CGL  
↳  
LOOK  
RELATIONSHIP  
MANAGEMENT  
↳ AS MUCH  
FROM DOWN

CONTACT  
WITH  
LIBRARY  
↳ discuss  
of options  
(CCP, purchase  
direct)

SOME  
FILTERING/  
EVIDENCE  
↳  
TEAM LEADS  
OR  
RUS

YES  
WILL  
ASSESS  
ON-SITE

LIB  
ASSESSES

LIST + MAPS  
- ACK LETTER  
SENT OUT WITH  
DONATION FORMS  
- LIAISE WITH  
DONOR - MAPS  
RETURN SOME  
CONFIDENTIAL

LIBRARY  
ARRANGE FOR  
ITEM TO  
BE BROUGHT  
IN OR  
COLLECTED  
- INSURANCE  
+ ALRIGHT  
FROM OFF

LIST ON  
ACQUISITION'S  
SPECIFICATION  
- ACQUISITION  
AGREED

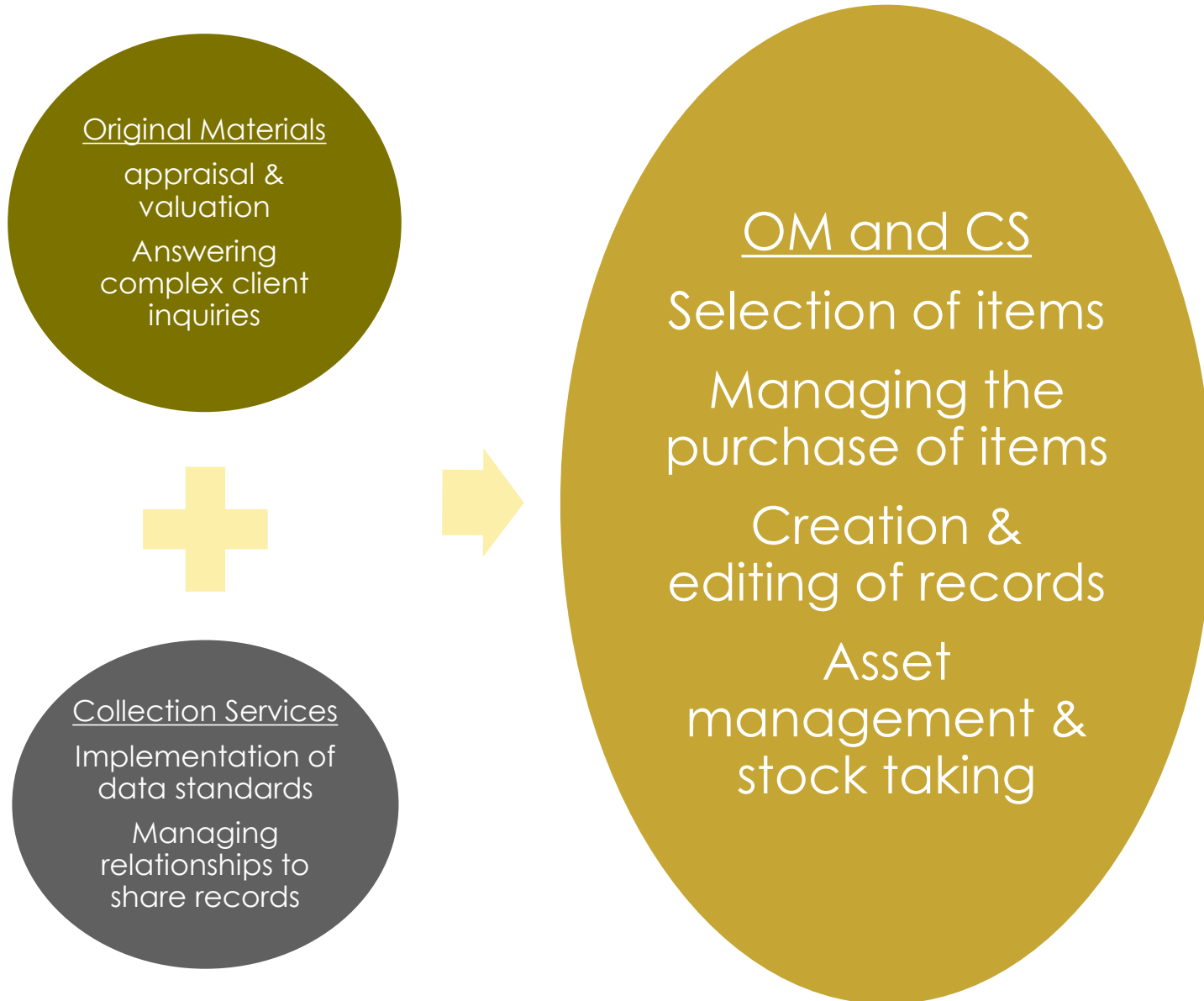
- HIGH PRIORITY  
↳ CATALOGUE  
- LOW PRIORITY  
↳ LOCATE  
IN SPACE

PICTURES  
- BUILDING  
REPORT

PICTURES  
- ASK FOR  
SLIP (if  
OFF-SITE)  
- IF ON-SITE,  
LOOK AT ITEM

STORAGE  
- IF OVER 20  
BOXES, GO TO  
ON-SITE  
(GENERAL RULE)  
- RESOURCES  
NEGOTIATION/  
BUTTERING MARSH

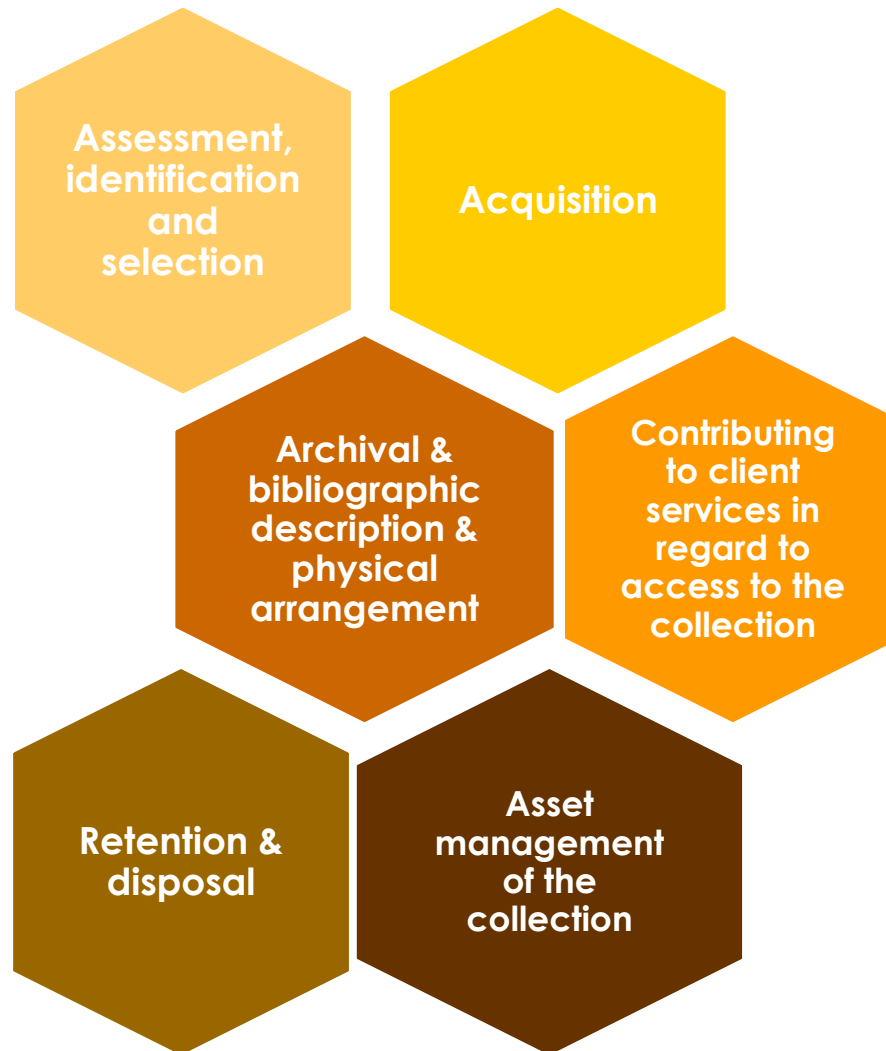
# Collection Management activities





# Considering the **collection lifecycle**

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# Review Recommendations

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Improve prioritization  
& planning of work

Review governance  
arrangements  
across the collection  
management  
function

Clarify ownership of  
work processes

Review & streamline  
work processes

Establish protocols  
for sharing /  
handover of work

Continue  
management of  
single points of risk

Establish a strategy  
& work plan for  
digital collecting

Implement a new  
functional structure

# New branch structure

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## Collection Strategy & Development

- Developing & shaping the collection – published and original materials
- Managing the collection as an asset
- Administrative activities associated with acquisitions

## Research & Discovery

- The Library's core curatorial capability for our collections
- In depth research of our collections
- Specialist advice for major acquisitions and complex client enquiries

## Collection Access & Description

- Collection access and description for published and original materials
- All tasks associated with preparing materials for access and inclusion in the collections
- Preparation of items for digitisation

## Data Quality, Systems & Standards

- Set appropriate requirements for data standards across all materials
- Understands the external landscape in the area of data sharing and standards, e.g. Libraries Australia, NSLA, industry and international bodies
- Provide system support and training
- Develop appropriate business rules, policies and procedures






**Jerelynn Brown**

## **Manager Collection Strategy and Development**

Leads and manages the Collection Strategy and Development Branch and provides strategic advice in building and shaping the State Library's collections by maintaining high level collaborative relationships across the Library.





Dr Jennifer Berryman

# Collection Strategy Specialist Librarian

*Provide advice on collection management strategies, and formulate and review policies and strategies to develop the collection in line with the Library's Collection Development Policy.*



Simon Cootes

## Collection Development Specialist Librarian

*Coordinate the selection and acquisition of material across a range of formats to develop the collection in accordance with the Library's Collection Development Policy.*





**Louise Denoon**  
**Senior Curator**

*As a recognised curatorial expert, provide leadership and expert advice in the development, management and interpretation of the heritage collections, including the Mitchell and Dixon Collections, to meet the State Library's strategic and corporate goals.*



# Collection Access & Description

## Team Leader

*Lead and manage a team in the acquisition, arrangement, description and provision of access to collection materials across a range of formats.*



Alice Farrell  
[Published]

Megan Atkins  
[Archival]

Angela Yam  
[Mixed Formats]



Joanna Fleming

## Digital Curation Specialist

*Develop and operationalise the framework for acquiring and managing born digital material to enable and advance the Library's progression to a digital environment*





A woman with short grey hair and glasses, wearing a black cardigan, is holding a magnifying glass over a document. She is standing in front of a large window with a grid pattern, looking directly at the camera. The background is slightly blurred, showing the window and some indoor plants.

Shirley Walker

## Data Quality & Training Specialist Librarian

undertake data quality monitoring, analysis and remedial activities to underpin continual improvement of data quality. Develop and deliver training to provide staff with the knowledge and skills required to use current and new collection management systems efficiently and effectively.

# What will **success** look like?



Vicki McDonald

[vicki.mcdonald@sl.nsw.gov.au](mailto:vicki.mcdonald@sl.nsw.gov.au)



STATE LIBRARY™  
NEW SOUTH WALES

# Title

Example of where image  
might be placed

Example of where a caption might be placed

# Title

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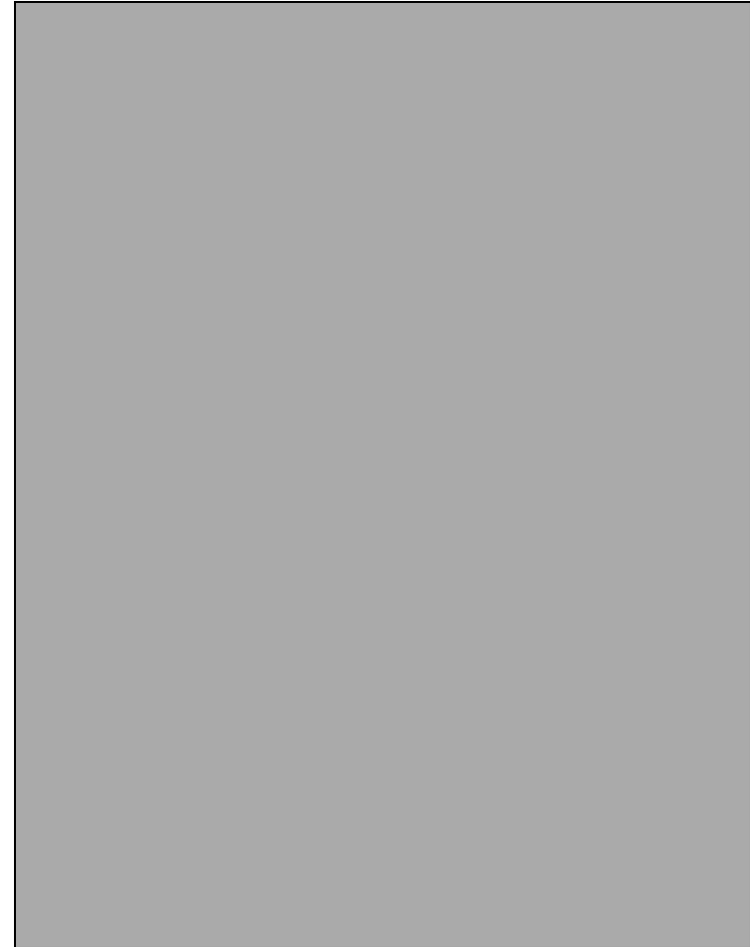
## BRAND ESSENCE

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Our brand values represent what we stand for and what we aspire to. They help to set us apart for our customers.

At the centre of the brand is our essence – the single thought that captures what the State Library of NSW is all about.

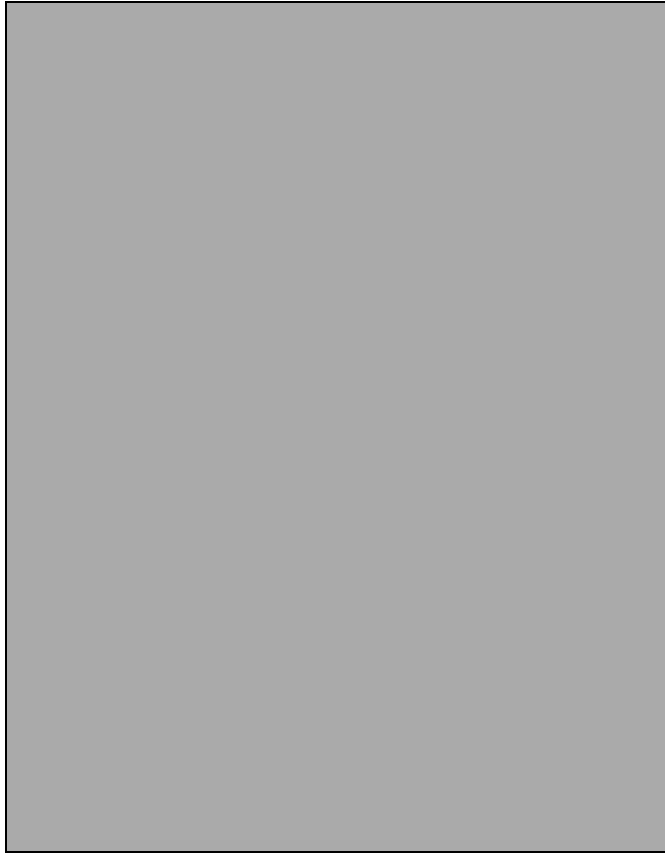
Our brand essence is: “Surprising”  
This influences everything we do – from how we do our daily jobs to our customer service, products and programs, as well as setting the tone and approach for all State Library of NSW communications.



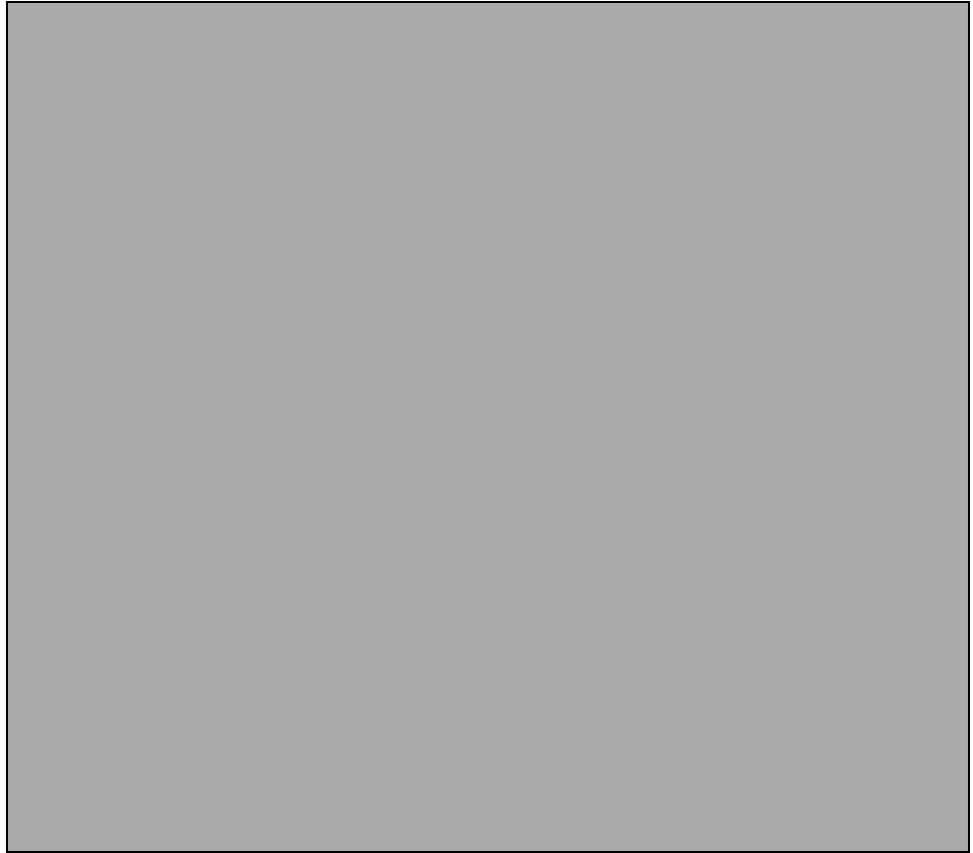
Example of where a caption might be placed



# Title



Example of where a caption might be placed



Example of where a caption might be placed

# Title

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## TELEVISION

- ‘the Collectors’
- Morning TV – Sunrise
- Gala opening as news piece
- 7.30 Report on the trade union banner
- mews/events

## SOCIAL MEDIA

- YouTube vox pop
- Facebook
- e-newsletters
- SL website blogs

## PR OPPORTUNITIES

- Scrabble or word game with letters in Martin Place
- Sydney Writers Festival
- City of Sydney banners at Customs House

## ADVERTISING

- JC Decaux
- Spectrum SMH
- The Brag/MX
- Time Out

## STAFF ENGAGEMENT

- M&BD blogs
- Brand ‘roadshows’
- The Brag/MX
- interrobang merchandise

# Title goes here

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# Colours

